

Are you passionate about innovations in healthcare? Do you care about helping people with impaired mobility regain their autonomy? B-TEMIA is looking for clinical consultants to join its clinical team to service its growing clientele.

B-TEMIA Inc. is a young technology company that develops and manufactures cutting-edge products in the emerging market of human augmentation systems, with applications in the medical and commercial spaces. B-TEMIA owns a patent-pending wearable Dermoskeleton™ technology that provides the user with robotized mechanical support to restore, maintain or enhance the mobility of users. The Company aims to become the global leader in the high growth market of human augmentation, by building a world-class team and by leveraging excellence-based and audacious innovation practices.

JOB DESCRIPTION

In your role as Clinical consultant, you will be responsible for presenting the Keeogo™ Walking Assistive Device to rehabilitation clinics, clinicians, institutions, support the sales process, as well as provide clinical support to clinicians.

Main Responsibilities

- Become an expert on all functionalities and fitting parameters of the Keeogo™ device
- Meet with assigned clinics, clinicians, institutions to demonstrate the device and support the sales process
- Support clinic partners and institutions for the clinical issues (patient trails, patient questionnaire, rehabilitation, on site, open house, clinic patient database analysis, re-imburement claim...)
- Train of the clinic, distributors, institutions
- Work with Customer Service to resolve customer issues
- Record all activities in the customer relation management system, submit all required activity reports
- Participate to conference, trade shows, presentation of product as needed

PROFILE

Training and Experience

- B.A. in Kinesiology or other relevant major
- Minimum of three (3) years of relevant work experience
- Experience with clinical rehabilitation populations, an asset

Professional skills and knowledge

- Very good knowledge of the functions and the mobility challenges of people living with neurologic or orthopedic limitations
- Ability to promote a technological product, to educate the targeted audience, and maintain a positive image of the company
- Interpersonal skills, customer service focus and professionalism
- Written and spoken skills: for positions in Québec and Montreal, consultants must be fluently bilingual (English and French); for positions in Toronto, consultants must be fluent in English

Personal skills

- Performance driven: high standards, committed to results
- Self-driven, accountable and reliable
- Respectful and collaborative co-worker
- Effective communicator
- Creative, methodical and rigorous in problem solving
- Autonomous and committed to the collective success
- Good judgment and good instincts

Place of work: Toronto, Montréal or. Most of the work is done visiting clinicians and users. This work requires that your travel by car, and will involve travel outside of your region of residence.

Working hours: You will be deployed to visit clinicians and users as needed. The position requires full-time commitment (minimum 40 hours per week).

If this position appeals to you, please submit your resume soon at career@b-temia.com.

Please note that we will only contact candidates retained for an interview.

B-Temia inc. is an equal opportunity employer.